



VACANCY

REFERENCE NR	:	Lead _ MA_PSS
JOB TITLE	:	Lead Consultant: Market Analyst
JOB LEVEL	:	D3
SALARY	:	R 481 190– R 801 983
REPORT TO	:	Senior Manager: Commercial Analysis
DIVISION	:	SM: Exec Service Management
Department	:	PSS
LOCATION	:	SITA Centurion
POSITION STATUS	:	Permanent (Internal & External)

Purpose of the job

To benchmark SITA's Products and Services features and prices throughout the product and service lifecycle management to ensure that they are aligned to the market to enable SITA to achieve revenue growth and improved customer satisfaction.

Key Responsibility Areas

- Perform benchmarking of Products and Services;
- Monitor and report on Product profitability;
- Implement cost reduction and process improvement initiatives;
- Maintain, monitor and control integrity of pricing information;
- Human Capital Management;
- Monitoring and improvement interventions; and
- Provide input into the department on the management of financial risk.

Qualifications and Experience

Minimum: Bachelor's degree at NQF level(7) in Finance/Commerce/Computer Science /Information Technology/Business Management or related fields.

Experience : 7 - 8 years' experience in Market analysis - preferably in an ICT Environment/Commercial/Information Technology/Business Management, including 4 years in a management role.

Technical Competencies Description

Knowledge of: Benchmarking of Products and Services Prices and Feature; Product Profitability Analysis techniques; Product and Services Market Analysis; Basic Costing and Pricing principles; Financial Management principles; Product Life Cycle Management; Extensive knowledge of ICT Products, Services and Customer Solutions; General knowledge of Government ICT; Public Finance Management Act; Technical Report writing.

Skills: Customer Relationship Management, Financial Accounting, Management Accounting, Product & Service Lifecycle Management, and Research & Innovation. **Leadership Competencies:** Customer Experience, Collaboration,

Communicating and Influencing, Outcomes driven, Planning and Organizing, Creative Problem Solving, and Decision-making

Other Special Requirements

N/A

How to apply

Kindly send your CV to: Puleng.recruitment@sita.co.za

Closing Date: 12 May 2021

Disclaimer

SITA is an Employment Equity employer and this position will be filled based on Employment Equity Plan. Correspondence will be limited to short listed candidates only. Preference will be given to members of designated groups.

- If you do not hear from us within two months of the closing date, please regard your application as unsuccessful.
- Applications received after the closing date will not be considered. Please clearly indicate the reference number of the position you are applying for.
- It is the applicant's responsibility to have foreign qualifications evaluated by the South African Qualifications Authority (SAQA).
- Only candidates who meet the requirements should apply.
- SITA reserves a right not to make an appointment.
- Appointment is subject to getting a positive security clearance, the signing of a balance score card contract, verification of the applicant's documents (Qualifications), and reference checking.
- Correspondence will be entered to with shortlisted candidates only.
- CV's from Recruitment Agencies will not be considered.
- CV's sent to incorrect email address will not be considered